

	1. Semester		2. Semester		3. Semester			
<b>Business Administration</b>	<b>Business Control</b>	8	<b>Learning Leadership*</b>	<b>Financial Institutions, Accounting &amp; Taxation</b>	8	<b>Value Chain Management</b>	8	
	Planning & Budgeting			Financial Institutions, Services and Industry			Corporate Procurement	
	Controlling: Operational and Organisational Structure			Group Accounting			Corporate Production	
	Financial Reporting			Corporate Taxes			Corporate Logistics	
<b>Marketing &amp; Sales</b>	<b>Customer Management</b>	8	<b>First International Experience**</b>	<b>Strategic Marketing</b>	8	<b>Sales Management</b>	8	
	Value Creation & Price Management			Advanced Market Research			Sales Strategies & Operations	
	Customer Relationship Marketing			International Marketing Planning			Efficient Consumer Response	
	Database Marketing			Integrated Brand & Corporate Communication			E-Commerce	
<b>HR &amp; Corporate Development</b>	<b>HR-Management</b>	8	<b>Second International Experience**</b>	<b>HR-Development</b>	8	<b>Corporate Change and Alignment</b>	8	
	Compensation Management			Coaching & Training			Consultancy Fields	
	Human Resource Management			Strategic Competence Management			International Change Management & Outplacement	
	Human Capital Management			Personnel Development			Corporate Restructuring	
<b>General Management</b>	<b>Strategy and Governance</b>	4	<b>First International Experience**</b>	<b>Economics and Ethics</b>	4	<b>Risk and Law</b>	4	
	International Strategic Management			International Economics*			International Business Law	
	Corporate Governance & Compliance			Corporate Social Responsibility			Risk Management	
<b>Leadership and Analytical Competencies</b>	<b>Networking</b>	5	<b>Second International Experience**</b>	<b>Culture</b>	5	<b>Negotiation</b>	5	
	Network Analysis			Intercultural Competencies			Strategies of Negotiation	
	Key Leadership Qualifications			Business Mediation			Balanced Leadership	
	Qualitative Research Methods	5		Quantitative Research Methods	5		Advanced Statistics	5
	<b>30</b>			<b>30</b>			<b>30</b>	
<b>4. Semester</b>								
	<b>Master Thesis**</b>		<b>24</b>	<b>Master Thesis Reflection and Colloquium</b>		<b>4</b>	<b>Practicing Leadership*</b>	<b>2</b>
							<b>120</b>	